# Kraft Heinz Co.

KHC (NASDAQ Global) | CIK:1637459 | United States

<u> </u>	oncompliant with NASDAQ Standards	May 17, 2019				
	Noncompliant with NASDAQ Standards     Mar 15, 2019					
<u> </u>	ncompliant with NASDAQ Standards	War 10,2019				
- 1	Key Facts					
E	usiness address: Pittsburgh, Pennsylvania, United States					
	ndustry: <b>Mayonnaise, Dressing, and Other Prepared Sauce</b> <b>Aanufacturing</b> (NAICS 311941)	9				
S	EC filer status: Large Accelerated Filer as of Jun 2019					
h	ndex member: S&P 500, Russell 1000					
Ν	farket Cap: \$32.1b as of Aug 13, 2019					
A	nnual revenue: \$26.3b as of Dec 29, 2018					
• (	Corporate Governance					
C	EO: Bernardo Hees					
C	FO: Paulo Basilio since 2019					
		1st level				
F	oard Chairman: Alexandre Behring since 2015					
	udit Committee Chair: John C. Pope					
,		2nd level				
۵	uditor: PricewaterhouseCoopers LLP since 1979					
	Dutside Counsel (most recent): Paul Weiss Rifkind Wharton	& Garrison				
	LP					
	Blank Rome LLP					
		3rd level				
c	EC Reviewer: <b>H Roger Schwall</b>					
5	EC Reviewer. II Roger Schwall	4th level				

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Information in this report is effective Sep 27, 2019 and is taken from the company's public financial and regulatory filings. Latest filing 10-Q filed 08/13/2019. Over 75 accounting and data analysts scrutinize and review crucial information, footnotes, disclosures, etc., from these filings. Material facts are captured and processed using our proprietary methods which identify key risk factors our readers need to know. Each Watchdog Report represents 30 or more hours of analysis and processing.

Accounting and financial disclosure data from <u>Audit Analytics</u>. Executive compensation data from <u>Shore Group and Intrinio</u>. Data from <u>Sharadar</u>. <u>Data from Barchart via Quandl</u>. <u>Data from Exchange Data International via Quandl</u>. Watchdog Report ™ nticipating Gray Swan Events

	An	icipating Gray Swan Eve	ents 🔍
ep 27, 2019 RECENT PER	Jan 1, 2018	HISTORICAL PERIOD	Jan 1, 2014
10-Q filed on Aug 1	3, 2019 for period endin	g Jun 2019 )	
Reporting	g Irregularities		HISTORICA
	estatements		
Revisions			
Out of Perio	od Adjustments		
l Late Filings	3		0
	ts		
📀 Changes in	Accounting Estimate	es	
Disclosure	Controls		0
🚺 Internal Co	ntrols		Ø
Critical / Ke	ey Audit Matters		0
	es in the Numbe	rs	
ECENT Benford's L	aw		
Beneish M-	Score		0
Accounting	Disclosure Complexi	ty	
	s & Exchange Co	ommission Concer	ns
SEC Letters	to Management		HISTORICA
Revenue Re	ecognition		
Non-GAAP	Measures		
Lawsuits	3		
ECENT Significant	Litigation		HISTORICA
Class Actio			
Securities L	aw		0
External	Pressures		
ECENT	r Activism		HISTORICA
Cybersecur			
-	ment Review		
ECENT			HISTORICA
CEO Chang			
CFO Chang			•
Insider Sale			
	Assessment		HISTORICA
Auditor Exp			<b></b>
Auditor Ten	ure		
Audit Fees			
Non-Audit I	Fees		



Overview	Reporting Irregularities	Anomalies in the Numbers	SEC Concerns	Lawsuits	External Pressures	Management Review	Auditor Assessment

### Overview

# **Price and Volume History**

This graph shows the price and trading history for Kraft Heinz. Warning signs and red flags are marked on the graph according to their disclosure dates.







Companies Who Named Kraft Heinz as a Peer

42 Apr 1, 2015 - Securities Law Lawsuit: US Commodity Futures Trading Commission v. Kr...

# **Peer Group**

Peer groups are used by companies to benchmark executive compensation and performance. Each company identifies its own peer group. Peer groups vary from company to company.

### Peer Group

Company	Ticker	Market Cap
Kraft Heinz Co.	КНС	\$32.1b
McCormick & Co. Inc. *	МКС	\$20.5b
Campbell Soup Co. *	СРВ	\$14b
Lancaster Colony Corp. *	LANC	\$4.24b
J&J Snack Foods Corp. *	JJSF	\$3.42b
Treehouse Foods, Inc. *	THS	\$3.19b
Sensient Technologies Corp. *	SXT	\$2.79b
B&G Foods, Inc. *	BGS	\$1.31b
Medifast Inc. *	MED	\$1.22b
John B. Sanfilippo & Son Inc. *	JBSS	\$915m

Ticker	Market Cap
MCD	\$163b
PM	\$132b
SBUX	\$116b
LIN	\$104b
MO	\$90.6b
CHTR	\$88.3b
MDLZ	\$79b
CVS	\$75.6b
FDX	\$45.2b
КНС	\$32.1b
	MCD PM SBUX LIN MO CHTR MDLZ CVS FDX

\* Suggested by Watchdog.

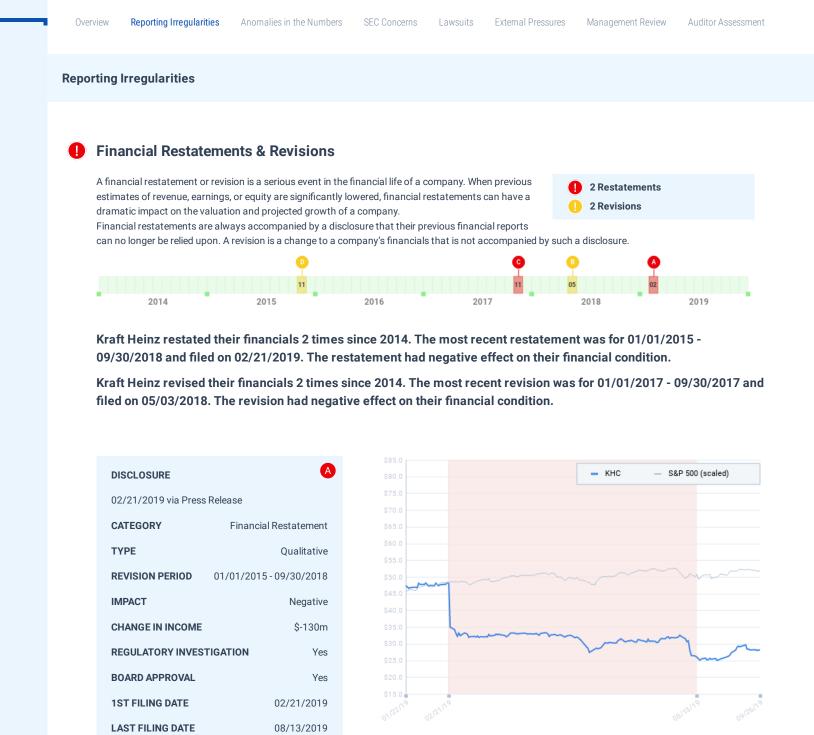


# **Peer Flag Comparison**

The return to a company's stock is not the only measure of executive performance. Ethics matter, and growth can quickly reverse and gains evaporate if a company's accounting and financial reporting processes are not fundamentally sound and trustworthy. How does Kraft Heinz's accounting quality compare to its peer group?

	KHC	PEER	GROUP	FLAGS		KHC	PEER	GROUP	FLAGS
Reporting Irregularities					Lawsuits				
Financial Restatements	•	9			Significant Litigation	•	4	2	3
Revisions		8	1		Class Actions	•	6		3
Out of Period Adjustments		8	1		Securities Law	0	7		2
Impairments		2	7		External Pressures				
Changes in Accounting Estimates		8	1		Shareholder Activism		7	1	1
Disclosure Controls		1	8		Cybersecurity		8	1	
Internal Controls		9			Management Review				
Critical / Key Audit Matters	0				CEO Changes	0	3	4	2
Anomalies in the Numbers					CFO Changes	0	3	3	3
Benford's Law		8		1	Insider Sales			8	1
Beneish M-Score		7	1		Auditor Assessment				
Accounting Disclosure Complexity		4	5		Auditor Experience		9		
Securities & Exchange Commission Concerns		Auditor Tenure		4	5				
SEC Letters to Management		3	6		Audit Fees		3	6	
Revenue Recognition	0	9			Non-Audit Fees		4	5	
Non-GAAP Measures		9							







UNCERTAINTY

**KEY ISSUES** 

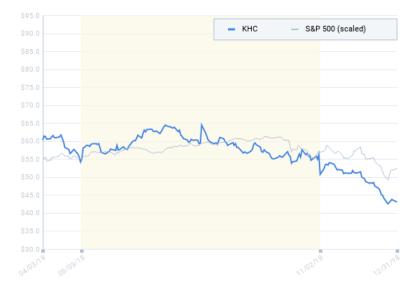
Revenue recognition issues

Material weakness identified

PERIOD

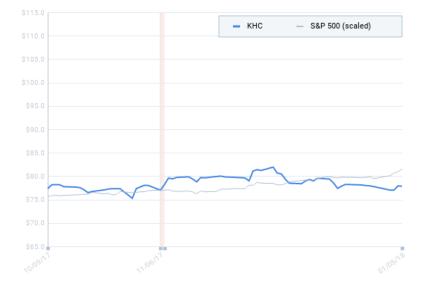
02/21/2019 - 08/13/2019

DISCLOSURE	В	
05/03/2018 via SEC form <u>10-0</u> 🗗		
CATEGORY	Revision	
ТҮРЕ	Technical	
<b>REVISION PERIOD</b>	01/01/2017-09/30/2017	
IMPACT	Negative	
CHANGE IN INCOME	\$0	
CHANGE IN EQUITY	\$0	
REGULATORY INVEST	<b>FIGATION</b> No	
BOARD APPROVAL	Not Disclosed	
1ST FILING DATE	05/03/2018	
LAST FILING DATE	11/02/2018	
UNCERTAINTY PERIOD	05/03/2018 - 11/02/2018	
KEY ISSUES		
Revenue recognition is	ssues	

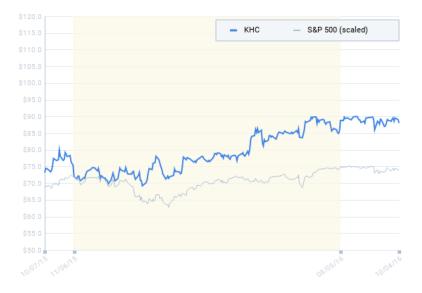


DISCLOSURE				
11/06/2017 via SEC form <u>8-K</u> ⊠				
CATEGORY	Financial Restatement			
ТҮРЕ	Technical			
<b>REVISION PERIOD</b>	01/01/2017 - 07/01/2017			
IMPACT	Negative			
CHANGE IN INCOME	\$0			
CHANGE IN EQUITY	\$0			
REGULATORY INVES	<b>TIGATION</b> No			
BOARD APPROVAL	Yes			
1ST FILING DATE	11/06/2017			
LAST FILING DATE	11/07/2017			
UNCERTAINTY PERIOD	11/06/2017 - 11/07/2017			
KEY ISSUES				
Cash flow errors				

Material weakness identified

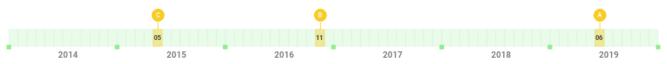


DISCLOSURE	D		
11/06/2015 via SEC form <u>10-0</u> 🖾			
CATEGORY	Revision		
ТҮРЕ	Technical		
<b>REVISION PERIOD</b>	01/01/2013 - 06/30/2015		
IMPACT	Negative		
CHANGE IN INCOME	\$0		
CHANGE IN EQUITY	\$0		
REGULATORY INVEST	<b>FIGATION</b> No		
BOARD APPROVAL	Not Disclosed		
1ST FILING DATE	11/06/2015		
LAST FILING DATE	08/05/2016		
UNCERTAINTY PERIOD	11/06/2015-08/05/2016		
KEY ISSUES			
Depreciation, depletion	n or amortization errors		



# **Out of Period Adjustments**

An adjustment or "out-of-period adjustment" is a one-time accounting entry that is intended to correct immaterial errors from previous reporting periods. Adjustments have a one-time impact on earnings when they are reported and indicate the existence accounting errors in previous financial reports. Analysts should pay close attention to the nature and magnitude of adjustments. The frequent use of adjustments may signal deeper issues with a company's accounting and financial reporting.



# Kraft Heinz adjusted their financials 3 times since 2014. The most recent adjustment was for 01/01/2018 - 12/29/2018 and filed on 06/07/2019. The adjustment had negative effect on their financial condition.

DISCLOSURE	A	DISCLOSURE	В
06/07/2019 via SEC form <u>10</u>	) <u>-K</u> ⊠	11/04/2016 via SEC form <u>10-Q</u> ☑	
ТҮРЕ	Unclassified	ТҮРЕ	Technical
ADJUSTMENT PERIOD	01/01/2018 - 12/29/2018	ADJUSTMENT PERIOD	07/01/2016-09/30/2016
IMPACT	Negative	IMPACT	Positive
REGULATORY INVESTIGAT	ION No	CHANGE IN INCOME	\$0
BOARD APPROVAL	Not Disclosed	CHANGE IN EQUITY	\$0
KEY ISSUES		REGULATORY INVESTIGATION	No
Revenue recognition issues		BOARD APPROVAL	Not Disclosed



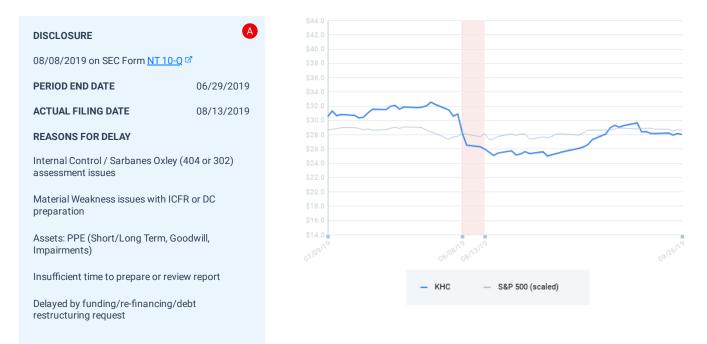
DISCLOSURE	0
05/18/2015 via SEC form <u>S-4/A</u> 🗗	
ТҮРЕ	Technical
ADJUSTMENT PERIOD	01/01/2015-03/29/2015
IMPACT	Negative
CHANGE IN INCOME	\$0
CHANGE IN EQUITY	\$0
REGULATORY INVESTIGATION	No
BOARD APPROVAL	Not Disclosed

# Late Filings

Late filings can be significant warning signs. Why didn't the company file its financial report on time? Late filings may signal an impending financial restatement or deeper problems with a company's accounting processes.



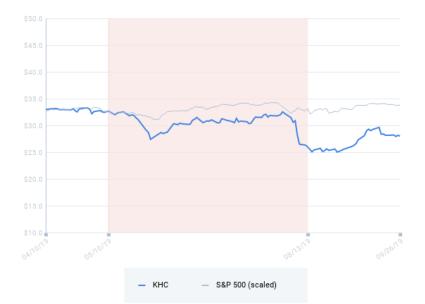
Kraft Heinz has had 3 late filings since 2014. The most recent late filing notification was for 2019 Q3 and filed on 08/08/2019. Kraft Heinz filed the report for 2019 Q3 on 08/13/2019.





DISCLOSURE	В			
05/10/2019 on SEC Form <u>NT 10-0</u>	ð G			
PERIOD END DATE	03/30/2019			
ACTUAL FILING DATE	08/13/2019			
REASONS FOR DELAY				
Material Weakness issues with ICFR or DC preparation				
Insufficient time without undue hardship, expense				
Restatement of financials pending	g			

Delayed by funding/re-financing/debt restructuring request



DISCLOSURE	C
02/28/2019 on SEC Form <u>NT 1</u>	<u>I0-К</u> 🖻
PERIOD END DATE	12/29/2018
ACTUAL FILING DATE	06/07/2019
REASONS FOR DELAY	
Consultation/correspondance with SEC about accounting ma	

Insufficient time to prepare or review report

Investigation underway, special committee (internal, external or SEC)



# Impairments

An impairment is a permanent reduction in the value of an asset.



Kraft Heinz has reported 4 impairments on 3 annual reports since 2014.





# Changes in Accounting Estimates

Some assets and liabilities require accountants to make assumptions about future performance in order to estimate their value. Occasionally, economic conditions cause these assumptions to be revised, resulting in a change in accounting estimates. A change in accounting estimates can have a significant impact on the bottom line and may be used strategically by management to disguise otherwise weak financial results. The impact of changes in accounting estimates on pretax income are provided when available. If the impact of changes is measured in terms of net income, it is denoted with an asterisk (\*).



### Kraft Heinz has reported changes in accounting estimates on one report since 2014.

DISCLOSURE DATE	
03/03/2016 on SEC Form <u>10-K</u> 🗗	
IMPACT OF THE CHANGE	
-	
DESCRIPTION	
Pension and other post-retirement benefit - discount rate selection	



# Internal and Disclosure Controls

Internal controls are put in place in order to prevent fraud and financial misstatements. A company with ineffective internal controls is said to have a "material weakness." A material weakness is a serious warning sign about a company's accounting quality.

### **Disclosure Controls**

		10-Q	10-Q	10-K	10-Q	10-Q	10-Q	10-K	10-Q/A	10-Q/A	10-Q	10-K	10-Q	10-Q	10-Q	10-K	10-Q	10-Q	
Internal Controls of Financial Reporting																			
																10.14			
								10-K				10-K				10-K			
2014		<b>20</b> 1	15			201	6			201	7			201	18			201	9

Kraft Heinz reported a material weakness on 2017, 2018 and 2019.

Management attests that the disclosure controls are not effective as of 06/29/2019.

The auditor and management attest that internal controls of financial reporting are not effective as of 12/29/2018.

The company has an elevated risk of a financial restatement.



#### DISCLOSURE DATE

08/13/2019 on SEC Form 10-Q 27

PERIOD END DATE

03/30/2019

MANAGEMENT ASSESSMENT

Ineffective disclosure controls

**ISSUES CITED** 

Material weakness

Recent or pending restatement

Fraud risk progam inadequate

PPE, intangible or fixed asset valuation

Inventory, vendor, and cost of sales

Insufficient management review in control procedures

DISCLOSURE DATE

08/13/2019 on SEC Form 10-Q 2

PERIOD END DATE

06/29/2019

MANAGEMENT ASSESSMENT

Ineffective disclosure controls

ISSUES CITED

Material weakness

Recent or pending restatement

Fraud risk progam inadequate

PPE, intangible or fixed asset valuation

Inventory, vendor, and cost of sales

IT, software, security & access issues

Insufficient management review in control procedures

DISCLOSURE DATE

06/07/2019 on SEC Form 10-K 27

PERIOD END DATE

12/29/2018

AUDITOR ASSESSMENT

Ineffective internal controls

MANAGEMENT ASSESSMENT

Ineffective disclosure controls

Ineffective internal controls

**ISSUES CITED** 

Material weakness

Revenue recognition issues

Recent or pending restatement

Fraud risk progam inadequate

Restatement-related issues

PPE, intangible or fixed asset valuation

IT, software, security & access issues

Accounting documentation, policies, or procedures

IT, software, security & access issues

Expense recording (payroll, SG&A) issues

Liabilities, payables, reserves and accruals

Accounting personnel resources, competency/training



#### DISCLOSURE DATE

02/16/2018 on SEC Form 10-K 27

PERIOD END DATE

12/30/2017

AUDITOR ASSESSMENT

Effective internal controls

MANAGEMENT ASSESSMENT

Effective disclosure controls

Effective internal controls

**ISSUES CITED** 

Recent or pending restatement

Remediation of control weakness asserted

Cash flow statement classification errors

Accounts/loans receivable, investments & cash

Insufficient management review in control procedures

#### DISCLOSURE DATE

11/07/2017 on SEC Form 10-0/A

PERIOD END DATE

03/01/2017

MANAGEMENT ASSESSMENT

Effective disclosure controls

**ISSUES CITED** 

Material weakness

Recent or pending restatement

Cash flow statement classification errors

Accounts/loans receivable, investments & cash

Insufficient management review in control procedures

### DISCLOSURE DATE

11/07/2017 on SEC Form 10-0/A

PERIOD END DATE

06/01/2017

MANAGEMENT ASSESSMENT

Ineffective disclosure controls

**ISSUES CITED** 

Material weakness

Recent or pending restatement

Cash flow statement classification errors

Accounts/loans receivable, investments & cash

Insufficient management review in control procedures

### DISCLOSURE DATE

11/07/2017 on SEC Form 10-Q 27

PERIOD END DATE

09/30/2017

MANAGEMENT ASSESSMENT

Ineffective disclosure controls

**ISSUES CITED** 

Material weakness

Recent or pending restatement

Accounts/loans receivable, investments & cash

Insufficient management review in control procedures

#### **DISCLOSURE DATE**

11/04/2016 on SEC Form 10-Q 27

PERIOD END DATE

09/02/2016

MANAGEMENT ASSESSMENT

Effective disclosure controls

**ISSUES CITED** 

Foreign, related party, affiliated or subsidiary

#### DISCLOSURE DATE

08/10/2015 on SEC Form 10-Q 27

PERIOD END DATE

06/28/2015

MANAGEMENT ASSESSMENT

Effective disclosure controls

**ISSUES CITED** 

IT, software, security & access issues

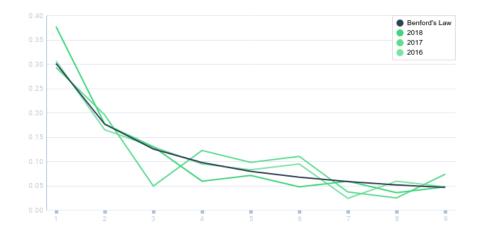


SEC Concerns Lawsuits

### **Anomalies in the Numbers**

## Benford's Law

Benford's Law is used to detect financial manipulation and fraud. When financial statements do not follow Benford's Law, there is reason to suspect problems with the accounting or financial reporting process.

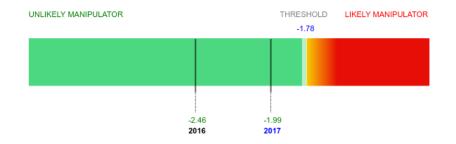


Numbers generated by natural processes conform to Benford's Law.

All of Kraft Heinz's financial statements conform to Benford's Law. Kraft Heinz is at low risk for financial manipulation or fraud.

## Beneish M-Score

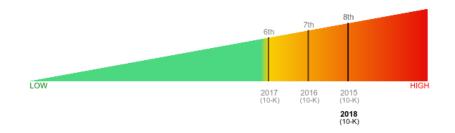
The Beneish M-Score is used to check whether a company has manipulated its financial statements. The M-Score is compared to a threshold to find out what it means. If the M-Score is greater than the threshold, then the company is likely to be a manipulator. However, a high Beneish M-Score is not proof of manipulation.



All Beneish M-Scores are below the threshold. There is no indication from the Beneish M-Score that reported earnings have been manipulated.

## Accounting Disclosure Complexity

Companies committed to transparency make their reports easier for investors to understand and compare. By contrast, a high degree of Accounting Disclosure Complexity makes it difficult to measure executive performance and the company's financial health. Accounting Disclosure Complexity may also be used to obfuscate serious accounting problems and other issues.



Kraft Heinz's highest level of accounting disclosure complexity was in the 8th decile in 2018.



Overview Reporting Irregularities	Anomalies in the Numbers	SEC Concerns	Lawsuits	External Pressures	Management Review	Auditor Assessment
Securities & Exchange Comm	ission Concerns					
SEC Letters to Mana Regulators at the Securities and reporting. When the SEC has qu asking for clarification about di 2014 Kraft Heinz has had 3 cc	d Exchange Commission (SI Jestions about a company's ifferent accounting issues.	filing, they will wri 0 2016	ite letters to th	e company	2018	
FROMH Roger Schwall (SEC)TOPaulo BasilioDISSEMINATION DATELETTERSFIRST LETTERLAST LETTERISSUES CITEDExecutive compensation place		A 08/14/2017 5 5/03/2017 द 07/17/2017	Christop TO (unknow DISSEM LETTER FIRST LI ISSUES Tandy le Clarifica	INATION DATE S ETTER ETTER	t Heinz Co) ght holders sought holders sought	B 08/17/2016 3 07/07/2016 2 07/15/2016



FROM	С
Lauren Nguyen (SEC)	
то	
Bernardo Hees	
DISSEMINATION DATE	07/20/2015
LETTERS	7
FIRST LETTER	<u>05/08/2015</u> 🗗
LAST LETTER	05/29/2015
ISSUES CITED	
Tandy letter provided or sought	
Acquisitions, merger, or business combination is	ssues
Debt, quasi-debt, warrants & equity security iss	ues
EPS, ratio and classification of income stateme	nt issues
Questions about fair value measurement and e	stimates



umbers SEC Concerns

cerns Lawsuits

### Lawsuits

# **I** Significant Litigation

Is the company involved in any lawsuits? This part of the Report summarizes recent and ongoing litigation that may have a significant impact on your investment.

2 Class Actions
 3 Securities Lawsuits

# Kraft Heinz was named in 4 significant lawsuits. The most recent lawsuit is "In re Kraft Heinz Shareholder Derivative Litigation" that began on 04/16/2019 and is still pending.

Name	Туре	Start Date	End Date	Claim
In re Kraft Heinz Shareholder Derivative Litigation	Derivative, Securities Law, Director & Officer Liability	04/16/2019	pending	undisclosed
Osborne et al v. Employee Benefits Administration Board of Kraft Heinz et al	Class Action, ERISA & Employee Benefits Litigation	03/19/2019	pending	undisclosed
Hedick v. Kraft Heinz Company et al	Class Action, Securities Law	02/24/2019	pending	undisclosed
US Commodity Futures Trading Commission v. Kraft Foods Group Inc et al	Securities Law, Accounting and Auditing Enforcement Release, FCPA	04/01/2015	settled	\$13m



### **External Pressures**

# Shareholder Activism

An activist shareholder uses his ownership stake to influence management and affect the strategy and direction of the company. While these shareholders contribute to oversight and may push for better financial performance or even a change in leadership, they may also pursue social, political, or environmental goals that can adversely affect a company's operations and profitability. Note that activist shareholders identified here may no longer be current shareholders.



There are no activist shareholder reported for Kraft Heinz.

# Cybersecurity

Cybersecurity is an area of increasing concern for many companies. A breach of confidential personal or financial data brings bad press, customer backlash and loss of goodwill, and substantial exposure to class actions. The SEC issued guidance in 2018 indicating cybersecurity risks should be treated like all other economic and business risks in regard to internal controls, financial reporting, and public disclosures.

2014	2015	2016	2017	2018	2019

Kraft Heinz has not disclosed any data breaches or cybersecurity issues.



### **Management Review**

### Management Turnover

Investors should always pay attention to CEO and CFO changes. These two officers are responsible for a company's performance and financial reporting. Why did they depart? There are many possible answers to this question, not all of them good.

### Reported CEO Changes

 ↑ Miguel Patricio
 CEO / Zone President US (Interim)

 Appointed effective:
 06/25/2019 (<u>8-K</u> <sup>C\*</sup> on 06/25/2019)

↓ Bernardo Hees CEO Resigned effective: 06/30/2019 (<u>8-K</u><sup>III</sup> on 04/22/2019) Pursue Other Interests

### Reported CFO Changes

↑ Paulo Basilio CFO Appointed effective: 09/01/2019 (8-K ☎ on 08/26/2019)

↓ David Knopf Executive VP / CFO Resigned effective: 09/01/2019 (<u>8-K</u> <sup>I</sup> on 08/26/2019) Pursue Other Interests

**David Knopf** Executive VP / CFO Appointed effective: 10/01/2017 (<u>8-K</u><sup>III</sup> on 09/08/2017)

↓ Paulo Basilio Executive VP / CFO Resigned effective: 10/01/2017 (<u>8-K</u> <sup>II</sup> on 09/08/2017) Position Change within Company

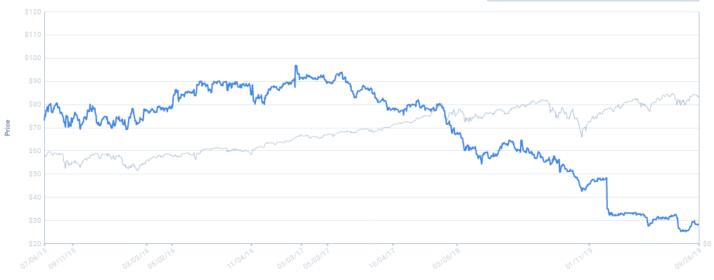
### Insider Sales

What are the CEO and CFO doing? Do they have confidence in the company, or are they unloading their shares? A large sale of stock is a big warning sign and may indicate a lack of confidence in the future prospects of the company. These two officers know more about the company than you do, and if they think it is a good time to sell, maybe you should too.

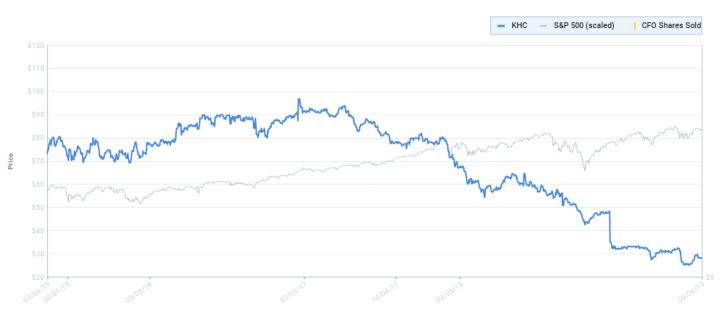
There are no significant insider sales from the company's officers.

Here are the significant insider sales for the CEO:







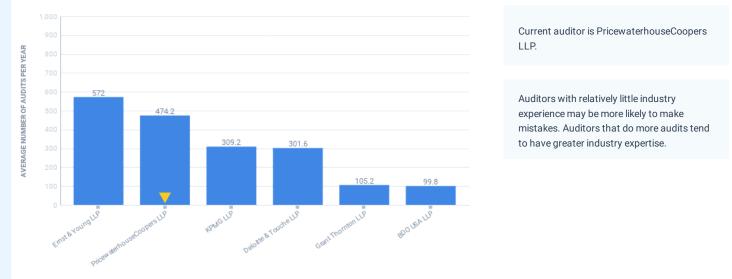




### **Auditor Assessment**

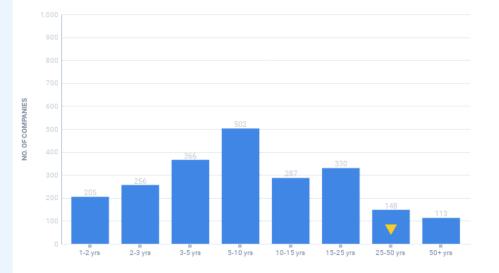
## Auditor Experience

How much experience does the auditor have in this industry? This graph shows the average number of audits of the largest auditors in this industry in the last five years (based on our population). The current auditor is marked with an arrow.



# Auditor Tenure

How long have they had the same auditor? This graph shows a histogram of the number of companies in the industry (from our population) and the corresponding auditor tenure. Current auditor tenure for Kraft Heinz is marked with an arrow.



PricewaterhouseCoopers LLP has been Kraft Heinz's auditor for the last 40 years.

Mistakes may be more common in the early years of an auditor's tenure as they gain knowledge of a company's accounting policies and processes. On the other hand, there is some concern that a lengthy tenure may make auditors too "cozy" with the company and reluctant to report on issues or problems.

K

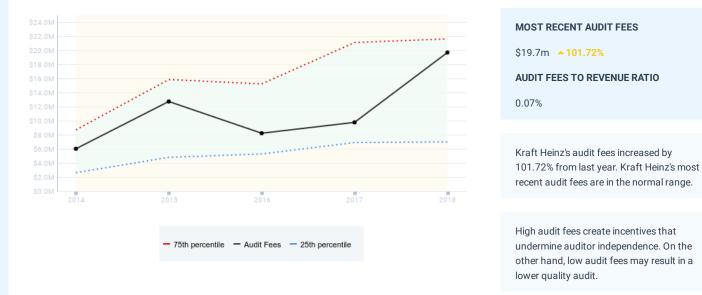
Anomalies in the Numbers

SEC Concerns Lawsuits

#### **Auditor Assessment**

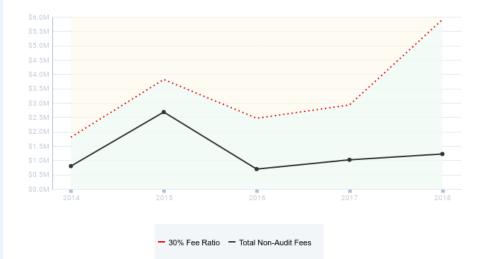
# Audit Fees

Audit fees are fees paid to the auditor for the audit and services related to the audit. This graph compares recent audit fees to the rest of the industry based on audit fee to revenue ratios (or audit fees to asset ratios for financial companies).



# Non-Audit Fees

Non-audit fees are fees paid to the auditor for the services unrelated to the audit.





NON-AUDIT FEES TO AUDIT FEES RATIO

6.19%

Kraft Heinz's most recent non-audit fees are in the normal range.

Relatively high non-audit fees create incentives that undermine the auditor's objectivity and are often used as a proxy measure of auditor independence.



Overv	view	Reporting Irregularities	Anomalies in	the Numbers	SEC Concerns	Lawsuits	External Pressures	Management Review	Auditor Assessment
Арреі	ndix								
	Арро	endix A. SEC Let	ters to N	anageme	nt				
	A	Conversation dissemi FROM: H Roger Schw		1 <b>4/2017</b> TO: Paulo Ba	asilio				5 🖂 LETTERS
	•	ISSUES CITED Executive compensation	on plan disclo	sure issues			LETTERS dated 05/03/20 dated 05/17/20 dated 06/22/20 dated 07/07/20 dated 07/17/20	17         DEF 14A 03           17         DEFA14A 0           17         10-K 02/23	4/18/2017 3/03/2017 3/03/2017
	B	Conversation dissemi FROM: James Liu (Kr. Christopher Al	aft Heinz Foo	ds Co)	TO: (unknow	n)			3 ⊠ LETTERS
		ISSUES CITED Tandy letter provided o	or sought				LETTERS dated 07/07/20	<b>RELATED F</b> 16 S-4/A 07/1	

dated 07/15/2016

dated 07/15/2016

S-4 07/07/2016

Clarification of selling shareholders sought

Clarification of selling shareholders sought

Request to accelerate or expedite registration

Conversation disseminated on 07/20/2015

FROM: Lauren Nguyen (SEC) TO: Bernardo Hees

- Tandy letter provided or sought
- Acquisitions, merger, or business combination issues
- Debt, quasi-debt, warrants & equity security issues
- EPS, ratio and classification of income statement issues
- Questions about fair value measurement and estimates
- Intangible assets and goodwill valuation or disclosure issues
- Tax expense, benefit, deferral, or other issues
- Change in tax rate disclosure issues
- Discussion of critical accounting policies and estimates (MD&A)
- Executive compensation plan disclosure issues
- Results of operations discussion (MD&A)
- Questions about company bylaws or articles of incorporation
- Issues about the proper disclosure of compensation paid to advisors of an

### offering

- Compensation or benefits of executives from offering disclosure issues
- Conflict of interest disclosure
- Questions about identity, employment history, and background of key
- management
- Request for disclosure of regulatory conditions or clearances for an offering
- Safe harbor invoked but does not apply
- Request to clarify or quantify price volatility risks
- Conflicts of interest and related party issues risk factors
- Reduced or non-payment of dividend risk factors
- Financial reporting issues related to a lack of comprehensive and clear disclosure
- Questions about disclosures of tax consequences of the offering
- Request to accelerate or expedite registration

RELATED FILINGS

LETTERS

dated 05/08/2015

dated 05/18/2015

dated 05/22/2015

dated 05/26/2015

dated 05/28/2015

dated 05/29/2015

dated 05/29/2015

S-4/A 05/29/2015 S-4/A 05/28/2015 S-4/A 05/27/2015 S-4/A 05/18/2015 S-4 04/10/2015

7 ⊠ LETTERS



### In re Kraft Heinz Shareholder Derivative Litigation

Case began on 04/16/2019

Certain of Kraft Heinz Co's current and former officers and directors, among others, are also currently defendants in five stockholder derivative actions: DeFabiis v. Hees filed on April 16, 2019, Vladimir Gusinsky Revocable Trust v. Hees filed on May 8, 2019, Kailas v. Hees filed on May 13, 2019, Silverman v. Behring filed on May 15, 2019, and Green v. Behring filed on May 23, 2019, with Kraft Heinz named as a nominal defendant. Plaintiffs, derivatively on behalf of Kraft Heinz, assert claims under the common law and statutory law of Delaware for alleged breaches of fiduciary duties as well as alleged violations of Sections 10(b) and 14(a) of the Exchange Act and Rule 10b-5 promulgated thereunder, based on allegedly materially false or misleading statements and omissions in public statements and SEC filings. The plaintiffs seek damages in an unspecific amount, attorneysen fees, and other relief. All of these stockholder derivative actions were filed in the United States District Court for the Western District of Pennsylvania. On June 14, 2019, plaintiffs in two other stockholder derivative actions, DeFabiis v. Hees and Kailas v. Hees, filed notices of voluntary dismissal of their complaints, without prejudice. The three remaining lawsuits were consolidated, styled as In re Kraft Heinz Shareholder Derivative Litigation, and a consolidated amended complaint was filed on July 31, 2019. The consolidated amended complaint asserts claims under the common law and statutory law of Delaware for alleged breaches of fiduciary duties, unjust enrichment, and contribution for alleged violations of Sections 10(b) and 21D of the Exchange Act and Rule 10b-5 promulgated thereunder, based on allegedly materially false or misleading statements and omissions in public statements and SEC filings, and for implementing cost cutting measures that allegedly damaged the company. The plaintiffs seek damages in an unspecific amount, attorneys en fees, and other relief. An additional stockholder derivative action, DeFabiis v. 3G Capital, Inc., was filed on June 14, 2019 against 3G Capital, Inc. and several of its subsidiaries and affiliates (the = 3G Entities m), with the Company named as a nominal defendant, in the United States District Court for the Southern District of New York. Plaintiff filed a stipulation and order of voluntary dismissal, without prejudice, in the federal action on July 31, 2019 after filing a similar complaint in the Delaware Court of Chancery on July 30, 2019.

#### Osborne et al v. Employee Benefits Administration Board of Kraft Heinz et al Case began on 03/19/2019

Kraft Heinz Co's Employee Benefits Administration Board and certain of its current and former employees are currently defendants in one class action lawsuit, Osborne v. Employee Benefits Administration Board of Kraft Heinz, which was filed on March 19, 2019 in the United States District Court for the Western District of Pennsylvania. Plaintiffs in the lawsuit purport to represent a class of current and former employees who were participants in and beneficiaries of various retirement plans which were co-invested in a commingled investment fund known as the Kraft Foods Savings Plan Master Trust (the EMaster Trust) during the period of May 4, 2017 through February 21, 2019. The complaint alleges violations of Section 502 of the Employee Retirement Income Security Act (ERISAM) based on alleged breaches of obligations as fiduciaries subject to ERISA by allowing the Master Trust to continue investing in the Company's common stock. The plaintiffs seek damages in an unspecified amount, attorneys fees, and other relief.

### Hedick v. Kraft Heinz Company et al

Case began on 02/24/2019

Kraft Heinz Co. (the "Company") and certain of the Company's current and former officers and directors are currently defendants in three securities class action lawsuits filed in February, March, and April 2019. The first filed action, Hedick v. The Kraft Heinz Company, was filed on February 24, 2019 against the Company and three of its officers (the EHedick Actionm). The second filed action, Iron Workers District Council (Philadelphia and Vicinity) Retirement and Pension Plan v. The Kraft Heinz Company, was filed on March 15, 2019 against, among others, the Company and six of its current and former officers (the Elron Workers Actionm). The third filed action, Timber Hill LLC v. The Kraft Heinz Company, was filed on April 25, 2019 against, among others, the Company and six of its current and former officers and one of its directors (the ETimber Hill Action#). All of these securities class action lawsuits were filed in the United States District Court for the Northern District of Illinois. Another securities class action lawsuit, Walling v. Kraft Heinz Company, was filed on February 26, 2019 in the United States District Court for the Western District of Pennsylvania against, among others, the Company and six of its current and former officers (the EWalling Actionm). Plaintiff in the Walling Action filed a notice of voluntary dismissal of his complaint, without prejudice, on April 26, 2019. Plaintiffs in these lawsuits purport to represent a class of all individuals and entities who purchased, sold, or otherwise acquired or disposed of publicly traded securities of the Company (including in the Timber Hill Action, the purchase of call options on Company common stock, the sale of put options on Company common stock, and the purchase of futures on the Company es common stock) from May 4, 2017 through February 21, 2019, in the case of the Hedick Action and the Walling Action, and from July 6, 2015 through February 21, 2019, in the case of the Iron Workers Action and the Timber Hill Action. The complaints assert claims under Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, as amended (the Exchange Actm), and Rule 10b-5 promulgated thereunder, based on allegedly materially false or misleading statements and omissions in public statements, press releases, investor presentations, earnings calls, and SEC filings regarding the Company es business, financial results, and internal controls. The plaintiffs seek damages in an unspecified amount, attorneys e fees and other relief.

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# US Commodity Futures Trading Commission v. Kraft Foods Group Inc et al

Case began on 04/01/2015

On April 1, 2015, the Commodity Futures Trading Commission (ECFTCm) filed a formal complaint against Mondelez International, Inc. in the U.S. District Court for the Northern District of Illinois, Eastern Division, related to activities involving the trading of December 2011 wheat futures contracts. The complaint alleges that defendants manipulated or attempted to manipulate the wheat markets during the fall of 2011, violated position limit levels for wheat futures, and engaged in non-competitive trades by trading both sides of exchange-for-physical Chicago Board of Trade wheat contracts. As previously disclosed, these activities arose prior to the Spin-Off (the "Spin-Off," on October 1, 2012, Mondelez International spun-off Kraft Foods Group to Mondelez International as shareholders) and involve the business now owned and operated by Mondelez International or its affiliates. The CFTC seeks civil monetary penalties of either triple the monetary gain for each violation of the Commodity Exchange Act or \$1 million for each violation of Section 6(c)(1), 6(c)(3) or 9(a)(2) of the Act and \$140,000 for each additional violation of the Act, plus post-judgment interest; an order of permanent injunction prohibiting Kraft Foods Group and Mondelez Global from violating specified provisions of the Act; disgorgement of profits; and costs and fees. In December 2015, the court denied Mondelez Global and Kraft Foods Group es motion to dismiss the CFTC es claims of market manipulation and attempted manipulation. Defendants have filed a motion for summary judgment. Additionally, several class action complaints were filed against Kraft Foods Group and Mondelez Global in the U.S. District Court for the Northern District of Illinois by investors in wheat futures and options on behalf of themselves and others similarly situated. The complaints make similar allegations as those made in the CFTC action and seek class action certification; an unspecified amount for damages, interest and unjust enrichment; costs and fees; and injunctive, declaratory, and other unspecified relief. In June 2015, these suits were consolidated in the Northern District of Illinois. In June 2016, the court denied Mondelez Global and Kraft Foods Group es motion to dismiss. It is hereby ordered that: pursuant to Section 21C of the Exchange Act, Respondents Mondelez and Cadbury cease and desist from committing or causing any violations and any future violations of Sections 13(b)(2)(A) and 13(b)(2)(B) of the Exchange Act and respondent Mondelez shall, within 14 days of the entry of this Order, pay a civil penalty in the amount of \$13 million to the SEC for transfer to the general fund of the United States Treasury, subject to Exchange Act Section 21F(g)(3).



### About Watchdog Research, Inc.

Watchdog Research, Inc. is an independent research provider and publisher of Watchdog Reports. Watchdog Reports identify red flags, issues, and other anomalies in financial reporting. Our reports contain warning signs, red flags, material disclosures, and peer analysis for use in valuation, risk analysis, due diligence research, and idea generation.

Watchdog Reports are designed to assist investment professionals fulfill their fiduciary or suitability obligations and to help investors, executives, board members, regulators and educators learn what they need to know about publicly traded companies.

The company is headquartered in Naples, FL. Watchdog Research, Inc. utilizes over 75 specialists and analysts to provide accurate and timely information to our readers.

### Our management team is:

CEO: Brian Lawe. Brian has been part of the corporate staff at The New York Times Company and IBM. He has created and operated several technology companies including MyStoreCredit, OnPage Ideas and HelloCampus. He holds an MBA from Harvard Business School and a BBA from Texas Christian University. He and his wife have four children and live in the Naples, FL area. One son is deployed with the US Marine Corps in Afghanistan.

CTO: Radu Cugut. Radu has led the award-winning technology team that developed the Watchdog Report and services. He, his wife and son split their time between his home in Naples, FL and his home in Timisoara, Romania where he oversees five talented development professionals. Radu has a bachelors in Computer Science and a masters in Banking and Financial Information Systems, both from the West University of Timisoara.

Chief Content Officer: Joseph Burke, Ph.D. is responsible for the content development, analysis, and quality control for the Watchdog Report. He also edits the blog and directs our custom research. Joseph worked previously as a professor of economics at Ave Maria University. He received his Ph.D. from the University of Wisconsin-Madison and resides with his family in the Naples area.



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# How to analyze a company's Watchdog Report

If you walk into a doctor's office complaining about a pain in your left shoulder, your doctor's training kicks-in and he will immediately begin assessing your age and physical appearance, checking your vital signs and asking you a very specific series of questions about your symptoms. After just a few brief moments of assessing you, the doctor will either begin life-saving intervention or simply hand you an ice pack for your sore arm after a workout.

Like that doctor, we assume you are reading our Watchdog Report because you want to quickly assess the health of the company you are analyzing. You want to know if the company is undergoing any major problems or is simply displaying minor issues. Here is how to get your answer:

#### BEFORE YOU START

Make sure you have a basic understanding of the company. Know its market cap, the size of its revenues, profits and assets and liabilities. Review any major news related to the financials of the company and its management team.

STEP 1

() 10 SEC

Scan down the right side of the first page of the company's report, paying attention to the 'RECENT' column to find the latest yellow and red flags.

## STEP 2

When you see a red or yellow flag, click the title next to the flag and you will instantly jump to that section of the company's report.

STEP 3 () 60 SEC

Read that section's headline, the timeline and review the specific issue highlighted for the company's red or yellow flag.

STEP 4

Each section will usually have a link to the original filing or legal summary for the issue. Click that link. If it takes you to a SEC Edgar page, review the original filing. **HINT:** Use your browser's "find" button to search for a key word or number related to the issue as shown on the Watchdog Report.

STEP 5

#### ()15 SEC

Review the stock price movement chart on page two of the report. If you check the report online, you can adjust the timeline to a narrow time. The stock movement chart will overlay each of the red and yellow flags to stock price changes. Make note of those red and yellow flags around major stock price declines. These issues are worth reviewing in detail.

#### STEP 6

🕓 1 MIN

Before continuing, it is worth comparing the company to its peers. Go to the third page of the report and compare the red and yellow flags for the company (first column) to the number of companies with red and yellow flags from your company's peer group. Is the company an outlier with a red or yellow flag in an area that other peers have only green? If so, the outlying issues are also worth reviewing in detail.

## STEP 7 (S 5 MIN Repeat steps 2-4 for each red or yellow flag. At the end of this process, you'll have a good idea of the core issues the company has reported.

### STEP 8 () 5 MIN

Now comes the creative, but hard part. Like a doctor trying to understand what might be wrong with a patient, you must now use your judgment, past knowledge and the insights you gathered in the prior steps to develop your own view of how serious the issues are facing the company.

If you see a consistent pattern of delays, accounting irregularities, management turnover, legal troubles, the company is clearly in trouble. Use the peer group analysis step above to see why your company may be different than its peers. Think of the various issues as connected. It seems passé but a bad management team is going to be bad in multiple ways. The challenge is to find the thread that runs through all the issues to understand any management failures.

When you find a pattern of unusual accounting moves, it is almost always tied to management protecting their own interests over investors. You should also consider what particular forces in the industry are affecting the company more than its peers. If you can assess that, try to think about how a company's management might "adjust" the financial disclosures to mask the weakness. It helps to think like a detective here. Everyone is entitled to a presumption of innocence, but if management was trying to hide something, how might they go about doing so?

This step is where we leave you with our 6,000+ Watchdog Reports. Good luck with your analysis!

